



REQUEST FOR PROPOSAL  
DIGITAL  
AGRICULTURAL  
MONITORING TOOL

CORIS PROJECT

CORIS - COVID 19 RESPONSE RICE SEED PROJECT IS TO MITIGATE THE NEGATIVE ECONOMIC AND NUTRITION IMPACT OF COVID-19. THE GOAL IS TO ASSURE THE AVAILABILITY OF CERTIFIED RICE SEED IN BENIN, BURKINA FASO, CÔTE D'IVOIRE, MALI AND NIGERIA. THE PROJECT ASSURES ALSO BENEFITS IN POST-HARVEST, DIGITIZING AGRICULTURE AS WELL AS GOOD AGRICULTURAL PRACTICE. WE ARE LOOKING FOR COMPANIES CAPABLE OF PROVIDING, CUSTOMIZING AND SUPPORTING US IN SETTING UP A DIGITAL AGRICULTURAL MONITORING TOOL. THIS PLATFORM SHOULD BE MODULAR AND SCALABLE.

## PROJECT DESCRIPTION

1- THE TOOL PROVIDES SOLUTIONS TO DOCUMENT THE VARIOUS WORK STEPS OF THE PRODUCTION OF CERTIFIED SEED AND FOUNDATION SEED.

2- A DATA BASE OF THE FARMERS AS WELL AS OF THE FIELDS WILL BE CREATED

3- THE DATABASE OF THE TOOL CAN BE CONSULTED BY THE RESPECTIVE COMPANIES AS WELL AS THE PROJECT RESPONSIBLE OF AFRICARICE.

4- DIFFERENT ROLES CAN BE DEFINED: FARMER, FIELD MANAGER, CONTROLLER.

5- PROVIDE TRAININGS AND TRAINING MATERIALS TO OF PARTNER ORGANIZATIONS IN USAGE OF THE SOFTWARE

6- ENSURE ENVIRONMENT IS SECURE AND COMPLIANT WITH GDPR

## THE TOOL DESCRIPTION

AFRICAN SOLUTION HIGHLY PREFERRED

OPTIMIZED FOR LOW BANDWIDTH ENVIRONMENTS, SYNCHRONIZATION WITH CLOUD WHEN CONNECTION IS AVAILABLE.

EASY LINK TO OR INTEGRATION OF GEO-LOCALIZATION

KNOWLEDGE OF GIZ DATA SECURITY RULES AND PROCEDURES

FULL OFFLINE FIELD FUNCTIONALITY (I.E. FUNCTIONS FOR LONG PERIODS WITHOUT INTERNET)

LOW BANDWIDTH FUNCTIONALITY (I.E. SHOULD FUNCTION ALSO IN 2G NETWORKS)

LOW HARDWARE REQUIREMENTS (I.E. SHOULD FUNCTION ON MOBILE ANDROID 6.0 DEVICES VERSION)

PROVEN CAPACITY BUILDING/TRAINING PROGRAM FOR USERS

PROVEN BACK-OFFICE SUPPORT SYSTEMS AND SERVICES IN PLACE (I.E. EXCELLENT CUSTOMER SERVICES)

FRENCH AND ENGLISH LANGUAGE VERSION AVAILABLE, PROVEN RECORD TO ADD COST-EFFECTIVELY ADDITIONAL LOCAL LANGUAGES

## BIDDERS PROFILES

PROVEN RECORD OF ON-SITE AS WELL AS REMOTE/OFF-SITE BACK-OFFICE SUPPORT

PROVEN TRACK-RECORD IN THE RICE SECTOR

PROVEN RECORD WITH SEED COMPANIES

PROVEN CAPACITY TO DEPLOY REGIONALLY (I.E. MULTI-COUNTRY ROLL-OUT)

INHOUSE SOFTWARE DEVELOPMENT TEAM (PROVEN ICT4DEV EXPERIENCE)

A PLUS FOR FURTHER COOPERATION:

PROVEN RECORD TO INTEGRATE WITH DIGITAL SENSOR TECHNOLOGY (E.G. FOOD SAFETY AND QUALITY MEASUREMENT, SOIL ANALYSIS, NIR, YIELD FORECASTING/CROP MODELLING)

PROVEN RECORD TO INTEGRATE WITH MOBILE PAYMENT, CREDIT RATING, LOAN MANAGEMENT

AUTOMATION WEATHER FORECASTING PER SMS

## BIDDERS PROFILES

THE COMPANY AND SENIOR MANAGEMENT:

COMPANY FINANCIALLY STABLE AND IN EXISTENCE OVER 5 YEARS

EXCELLENT MULTIDISCIPLINARY MANAGEMENT WITH TRACK-RECORD PPPS, PROJECT MANAGEMENT AND M&E

PROVEN RECORD FINANCIAL ADMINISTRATIVE AND REPORTING SKILLS IN LARGE DEVELOPMENT PROGRAMS (I.E. EXPERIENCE PARTNERING IN MULTIMILLION USD DEVELOPMENT PROGRAMS AND RELATED FINANCIAL ACCOUNTABILITY)

EXPERIENCE IN MINIMUM 10 AFRICAN COUNTRIES

EXPERIENCE IN MONITORING DEVELOPING PROJECTS

## BIDDERS PROFILES

❑ YOU CAN SUBMIT THE OFFER AT [A.QUOTATION@CGIAR.ORG](mailto:A.QUOTATION@CGIAR.ORG)

PLS PRECISE THE DELIVERY TIME AND THE PAYMENT TERMS

SUBMIT THE OFFER **BEFORE FRIDAY 22 JANUARY 2021, 12H GMT**

A COMMITTEE WILL EVALUATE OFFER RECEIVED IN ONE WEEK;

**CONTRACT DURATION: 01/01.2021 – 30.04.2022**

OFFERS VALIDITY SHOULD BE 30 DAYS MINIMUM

AFRICARICE CAN EXTEND SUBMISSION DEADLINES

THE SUBJECT OF THE MAIL TO BE **AR/2020-12/PSU/AFRICARICE-CORIS/DOF**

FOR ANY REQUEST FOR CLARIFICATION, PLS CONTACT [A.QUOTATION@CGIAR.ORG](mailto:A.QUOTATION@CGIAR.ORG)

## SUBMISSIONS INSTRUCTION

## FINANCIAL EVALUATION

BIDDERS OBTAINING THE MINIMUM QUALIFYING TECHNICAL SCORE WILL HAVE THE FINANCIAL PROPOSALS OPENED.

THE FINANCIAL PROPOSALS SHALL BE EVALUATED IN ACCORDANCE WITH THE FORMULA BELOW. THE BIDDER WITH THE LOWEST FINANCIAL PROPOSAL (FM), SHALL BE GIVEN 100 POINTS. THE FINANCIAL SCORES OF THE OTHER BIDDERS (F) SHALL BE COMPUTED AS FOLLOWS:

$$\text{NF (FINANCIAL SCORE)} = 100 \times \text{FM} / \text{F}$$

(F = AMOUNT OF FINANCIAL PROPOSAL OF OTHER BIDDERS)

## FINAL RANKING AND AWARD

PROPOSALS SHALL BE RANKED ACCORDING TO TECHNICAL SCORE (NT) AND FINANCIAL SCORE (NF) USING THE WEIGHTS (THE WEIGHT GIVEN TO THE TECHNICAL PROPOSAL, 70%) AND (THE WEIGHT GIVEN TO THE FINANCIAL PROPOSAL 30%) INDICATED IN THE ABOVE:

$$\text{FINAL SCORE (NG)} = \text{NT} \times 70\% + \text{NF} \times 30\%$$

THE BIDDER WITH THE HIGHEST COMBINED TECHNICAL AND FINANCIAL SCORE WILL BE RANKED FIRST AND ELIGIBLE FOR AWARD OF THE CONTRACT AND WITH WHOM SATISFACTORY PRICE AND TERMS CAN BE NEGOTIATED AND AGREED UPON. IN CASE OF FAILURE OF THE NEGOTIATIONS, AFRICARICE WILL CONSIDER THE SECOND RANKED BIDDER AND SO ON UNTIL AN AGREEMENT IS REACHED WITH ONE OF THE QUALIFIED BIDDERS.

# OFFER EVALUATION



#	DESCRIPTION	RATE
1	Knowledge of GIZ data security rules and procedures	5
2	Proven capacity building/training program for users	5
3	Proven back-office support systems and services in place (i.e. excellent customer services)	5
4	French and English language version available, proven record to add cost-effectively additional local languages	10
5	proven record of on-site as well as remote/off-site back-office support	5
6	Proven track-record in the rice sector	10
7	Proven record with seed companies	10
8	Proven capacity to deploy regionally (i.e. multi-country roll-out)	5
9	Inhouse software development team (proven ICT4Dev experience)	5
10	Proven record to integrate with digital sensor technology (e.g. food safety and quality measurement, soil analysis, NIR, yield forecasting/crop modelling)	10
11	Proven record to integrate with mobile payment, credit rating, loan management	5
12	Company financially stable and in existence over 5 years	5
13	Excellent multidisciplinary management with track-record PPPs, project management and M&E	5
14	Proven record financial administrative and reporting skills in large development programs (i.e. experience partnering in multimillion USD development programs and related financial accountability)	5
15	Experience in minimum 10 African countries	5
16	Experience in monitoring Developing projects	5
	TOTAL	100

## OFFER TECHNICAL RATING